



Upgrading space heating can be expensive. Or easy and lucrative.

Old space heating systems consume too much energy and become increasingly unreliable. Good reasons to finally start upgrading an old system by replacing it with a modern, energy-efficient one. But the expenditure seems high and is often shied away. Today there are alternative solutions, which can also be economically very interesting.

"We know that our heating system is old and not efficient enough. But in the short term we don't have the budget to launch a new infrastructure project. We patch up what is most necessary." "For years we've just been putting up with our old heating system. But the building is rented. So we're simply afraid to make long-term investments." Two typical statements when it comes to outdated heating systems in existing buildings. Often, however, the necessary budgets for upgrading are not available because the company invests primarily in production processes. Space heating is regarded as less relevant. In addition, larger investments, which are depreciated over many years, often simply do not fit into the financial planning of a company. So often operations or maintenance managers are left to deal with inadequate or inefficient space heating.

The problem with this is that many companies lose millions in heating costs over the years, depleting budgets that could be free for other investments. At the same time, the drastic trajectory of climate change demands that CO₂ emissions be reduced – and not just literally disappear into thin air.

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There is a solution: renting space heating. An unusual one, because heating systems are classically regarded as investment goods. But this view has changed radically. With its new rental model HeizWerk, KÜBLER, a leading specialist for energy-efficient space heating systems, provides a very simple and practicable answer to frequent investment backlogs in the energy-efficient upgrading of large-capacity heating systems.

The new HeizWerk rental model offers a number of advantages for many space heating projects. The three most important are:

1. no investment costs
2. immediately reduced operating costs
3. modern high-efficiency technologies for new or existing buildings



*The HeizWerk service package saves users both money and work.
(Source: KÜBLER Energy-Efficient Space Heating)*

Space heating rental: An all-round carefree package

KÜBLER's space heating rental package frees up companies from the economic constraints and operational exigencies that they had been subject to. With the exception of operation and energy supply (procurement remains with the user as before), the package includes all services, from analysis of building-specific energy flows through

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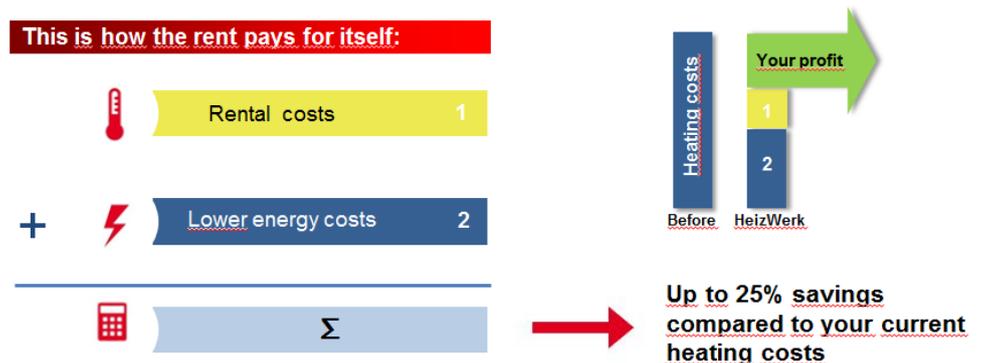
planning and engineering to reliable heating operation – and bundles all of these into a single product: heat.

HeizWerk combines a long list of services:

- Modern energy-saving heating technology
- Planning, engineering, realization
- Advice on gas procurement
- Plant operation
- Service and maintenance
- Availability guarantee
- Digital control and analysis software (heat management system)
- Preparation of annual heat reports (e.g., for ISO 50001 or DIN EN 16247)

This rental model is an economical and sustainable solution for building operators who rely on guaranteed energy efficiency and cost reduction for heating.

A wise business decision



Cost savings are usually higher than the rent, so the rental model pays for itself from day one. (Source: KÜBLER Energy-Efficient Space Heating)

Complying with legal stipulations

KÜBLER’s highly efficient heating technology is supported by an intelligent operating management and monitoring system. It ensures

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continuous optimization of the heating process. In this way, energy savings can be actively controlled and potentials used sustainably. Protocols and reports can be generated at any time at the touch of a button. Ultimately, these heating upgrades allow a company to meet its efficiency targets. For example, in accordance with EnEV and EEWärmeG or certification in accordance with DIN 16247 or ISO 50001.

Multiple award-winning solutions

The name KÜBLER stands for around 30 years of experience in the development, design and operation of sustainable energy-efficient systems. The company specializes in highly efficient infrared space heating systems and is regarded as an innovation and technology leader in this segment. For decades KÜBLER has been on the cutting edge, setting technical standards in the industry – most recently with its digital space heating concept WÄRME 4.0. KÜBLER is regularly honored for its corporate and innovation achievements. Recent awards include the German Sustainability Award 2012 for "Germany's most sustainable product" (H.Y.B.R.I.D.), Energy Masters Award 2014 (Reiners + Fürst customer project with around 65% energy savings), Energy Efficiency Award 2016 (Thelen Group customer project with around 60% energy savings), and the Innovation Award Rheinland-Pfalz 2018 (WÄRME 4.0 – The Digital Space Heating).



Energy Efficient Space Heating

► www.kuebler-hallenheizungen.de



► **HeizWerk – so einfach ist Hallenheizung mieten**
<https://www.youtube.com/watch?v=sr2hL8QwmUM>



There is enormous potential for savings in the upgrading of space heating. A new rental model enables companies to benefit from these savings at affordable outlay costs. (Source: KÜBLER Energy Efficient Space Heating)

The KÜBLER Group

KÜBLER is an internationally active group specializing in the development and production of highly efficient premium technologies for energy-saving space heating. With its extraordinarily broad product range for almost all types of facilities and spaces, KÜBLER is an innovation leader in modern infrared heating solutions. Its products and innovations are regularly distinguished by prestigious national and international awards, including the German Award for Outstanding Innovative Achievements of the Ministry of Economic Affairs, the Bavarian State Award and the German Sustainability Award. For the special energy efficiency of the H.Y.B.R.I.D system, the KÜBLER Group received the highest German award for sustainable entrepreneurship in the category "Germany's most sustainable product." In 2018, KÜBLER was honored for the third time with the Innovation Award of the State of Rhineland-Palatinate for its innovative digital space heating WÄRME 4.0. Founded in 1989,

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KÜBLER employs over 120 people and is one of Europe's leading suppliers of space heating systems, with locations in Germany, Czech Republic, and Hungary. A dynamic and committed international network of sales and customer service representatives ensures optimal results for KÜBLER customers worldwide.



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