



We search you as local partner

Become part of a very successful and future-oriented business model for the energy transition. Develop your existence successfully and future-proof. And join us in giving a small but important contribution to protect our planet and making it a better place to live.

THE KÜBLER GROUP – GERMAN LEADER OF ENERGY-EFFICIENT HALL HEATING SYSTEMS

KÜBLER GmbH is an internationally active group of companies and is regarded as a pioneer and innovation leader in modern infrared heating technology. The core business is the development and production of highly efficient premium technologies for energy-saving and climate-friendly hall heating. KÜBLER offers an exceptionally wide range of products for almost all types of halls and room environments. **Our main target is to assist our customers with flexible solutions in the energy transition period.**

The group of companies, founded in 1989, employs over 120 people and is one of the leading companies in the industry in Europe, with sites in Ludwigshafen, Dresden, Hagen, Hamburg, Prague (Czech Republic) and Fegyvernek (Hungary), as well as numerous foreign representatives and a nationwide service network.

KÜBLER products and development services regularly receive awards. National and international prizes include the Federal Prize for Outstanding Innovative Achievements from the Federal Ministry of Economics, the Bavarian State Prize, the German Sustainability Prize, the Innovation Prize from the state of Rhineland-Palatinate and lately the nomination. KÜBLER is one of the hidden champions in the Palatinate region, has been nominated for the IKU – The Climate and Environment Innovation Award of the Federal Ministry of Economics and Climate Protection in 2022, was awarded the special prize "Innovative Technologies for Climate Protection" in the SUCCESS German technology competition and is **nominated for the German Innovation Award 2023**.

WORKING WITH KÜBLER – YOUR BENEFITS AND ADDED VALUE

A cooperation with KÜBLER will open up a new business field or even a new full existence for you! The partnership with KÜBLER will put you in an excellent market position. You can counter any competition with the full range of IR-technology including high energy saving hall heating solutions based on gas as well as green electricity and green H₂. Based on your sound know-how from your training at KÜBLER, the extraordinarily high energy efficiency and the cost saving potentials as well as more unique selling points of KÜBLER products you offer strong added value to your customers today and tomorrow.

WHAT DISTINGUISHES THIS COOPERATION?

In cooperation with us, you are in a position to offer special products for the energy transition period with highly interesting advantages, i. e. a cost-effective and highly efficient heating system running on green and traditional energy sources. You will give your customers the security of relying on solutions "Made in Germany" from the German innovation leader and on the experience gained from more than 18.000 successfully implemented systems in Germany and abroad. If you like, we offer also the possibility to cooperate exclusively with us. Let us talk about it.

WHAT DO WE EXPECT FROM YOU?

You are familiar with your environment and have a good reputation in your market. You are experienced in sales and project business in your home country – because we cannot impart the knowledge of regional peculiarities to you. Ideally you should have already existing customers in the industrial sector, in logistics or in any sectors where spacy halls need energy saving heating. It is not necessary that heating systems are part of your product portfolio which you offer today. Also complementary products for industrial customers are fine. You should be financially secure for at least 1-2 years because that is how long the familiarisation phase will take. Important that there is a relevant need in your country for both cost-effective and efficient heating solutions in the renovation and new construction sector. Personally, you are reliable, honest and value-oriented. You have technical talent and the ability to inspire people.

WHAT ELSE DO YOU NEED?

Gas (LPG, LNG, Natural Gas etc.) must be available as primary energy in your country as well as green energy from photovoltaics or the grid. Also it must be possible to import our equipment.

WHAT CUSTOMER BENEFITS CAN YOU OFFER WITH KÜBLER?

You will offer a highly functional heating solution for the highest comfort demands even under the most difficult building conditions. With our new FUTURA line the future begins today. A world first that helps you shape the energy transition. Safe. Reliable. With groundbreaking functions. In addition to the ability to switch highly efficiently between current and future energy sources, the new infrared heating system combines heat supply with lighting for your hall buildings. Intelligent, functional and economical. And this together with further benefits such as lowest heating costs, optimum operability and a highly competitive price. Thanks to our digital heating strategy KÜBLER WÄRME 4.0, we are always in touch with you and can support you immediately whenever it's needed. Efficiently and via the Internet, we are there when problems arise. You will profit from an intensive training with us as well as from decades of experience KÜBLER gained in the development, design and installation of high-performance systems with maximum efficiency. All together with KÜBLER you will be competitive and unique – today, tomorrow and everywhere. This is what KÜBLER's cutting-edge technology made in Germany stands for.

[We would be pleased to receive your answer and to start a dialogue personally at the ISH 2023!](#)

KÜBLER at ISH 2023

Hall 12.1 Stand B19

13. to 17. March

Frankfurt Main – Germany

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